

# Curriculum Vitae – Stijn Goetschalckx

## Personal Data:

<i>Name :</i>	Goetschalckx	<i>Children :</i>	2
<i>First Name :</i>	Stijn	<i>Driving License :</i>	Category B (car)
<i>Date of birth :</i>	16/10/1979	<i>Address :</i>	3140 Keerbergen
<i>Nationality :</i>	Belgium	<i>Telephone :</i>	0479/19.98.51
<i>Marital status :</i>	Married	<i>E-mail :</i>	Stijn.Goetschalckx@gm-a.be

## Experience:

### *GM&A – November 2018 until present*

*November 2018*      **Founder GM&A**, GM&A is an independent management- & advice agency specialized in logistic services.

### *DHL – April 2013 to October 2018*

*April 2016*      **Managing Director** DHL Parcel (Belgium) NV

*July 2015*      **Operations Director** DHL Parcel (Belgium) NV, a DHL business unit active in distribution (B2B & B2C) in Belgium & Luxembourg.

Key figures: - 350 FTE in Operations  
- 5 sites  
- 28.000 deliveries/day  
- 320 drivers on road/day

This function is combined with the General Management of DHL Parcel (Speedpack) NV.

*April 2013*      **General Manager** DHL Parcel (Speedpack) NV, a DHL business unit active in taylor-made distribution (B2B) in Belgium & Luxembourg.

Key figures: - 35.0 mio euro revenue/year  
- 110 FTE  
- 1 Site  
- 8.000 deliveries/day

### *Recupel – November 2010 to March 2013*

*November 2010*      **Logistics Manager**. Responsible for the collection and distribution network of WEEE, recipient management,... the development of the long term strategy which needed to be translated into tenders with 3 year contract periods. Further expansion and management of relations with stakeholders active in waste management. The focus of the job was the development and implementation of the strategic vision.

### *Premaman NV – May 2010 to November 2010*

*May 2010*      **Logistic & Warehouse Manager** Premaman NV. Responsible for the logistics, the warehouse and the worldwide distribution throughout a retail network. (1 facility, 75 employees, +425 retail points).  
This was a clearly defined project in which the structure of the operational department needed to be redefined and modified where necessary. This went together with the development of clear cut costing model which allowed a more detailed and flexible cost management.

## ***United Parcel Service (UPS) – September 2002 to March 2010***

- February 2008*      **Center Manager Belgium.** Responsible for all operational and logistic activities within UPS Belgium. (2 facilities, 275 employees)
- January 2007*      **Benelux Industrial Engineering Supervisor.** Responsible for operational excellence, KPI's and cost management of the 7 Benelux facilities.
- January 2005*      **Benelux Marketing Supervisor.** In charge of a team responsible for Business Planning, Sales Planning, Project & Product Management.
- June 2003*        Promoted to UPS **Marketing Analyst** for Benelux.
- September 2002*    Started at UPS Benelux as **Revenue Management Analyst.**

### ***During my studies:***

- January – June 2000*    Participated in the GIS volunteersproject at Lessius. Our team was responsible for the development of the marketing plan for the GIS (Telepolis Antwerpen).
- 1996 – 1998*        Responsible for the organisation of the Akkerpop-festival.

## **Education:**

- 1998 – 2002*        Master of Economics (specialization : Finance)  
Lessius – Antwerpen
- 2002 Thesis*        National and international measures to fight money laundering.
- 1991 – 1997*        Secondary education: Economics - Mathematics  
Klein Seminarie Hoogstraten
- 1985 – 1991*        Primary education  
Gemengde Gemeentelijke Basisschool Meer

## **Languages:**

- |         |               |
|---------|---------------|
| Dutch   | Mother tongue |
| English | Excellent     |
| French  | Excellent     |
| Spanish | Basics        |
| German  | Basics        |

## **Key competences:**

- People management
- Strategic & business planning
- Analysis
- Quality management
- Cost control & management, negotiations & partner-management
- Union relations & negotiations

## **Personal strenghts:**

- Strong in organization
- Flexible
- Teamplayer
- Focused and strong analytical skills
- Communication

## **Hobby & interests:**

- Family activities
- Football, tennis, cycling
- Music